



This report is for:

Cowal



Q3 2018



Report Sample Size

37

Performance summary for: for:

How are your **visitor numbers** compared to same quarter last year?



Up

54.05%



Similar

27.03%



Down

16.22%



Business close...

2.70%

How does your **turnover** compared to same quarter last year?



Up

47.22%



Similar

36.11%



Down

13.89%



Business closed th...

2.78%

How **optimistic** are you for the next 3 months?

1. Very optimistic

5.56%

2. Quite optimistic

36.11%

3. Neutral

30.56%

4. Not Very optimistic

19.44%

5. Not at all optimistic

8.33%

Financial Performance for:

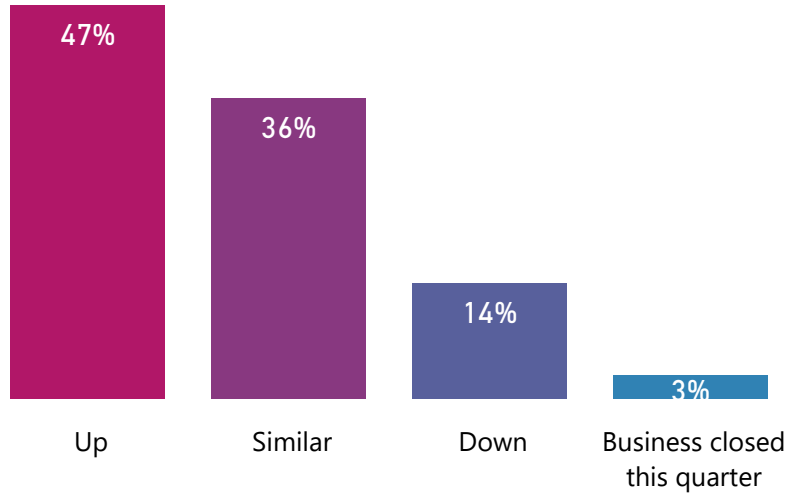
Cowal



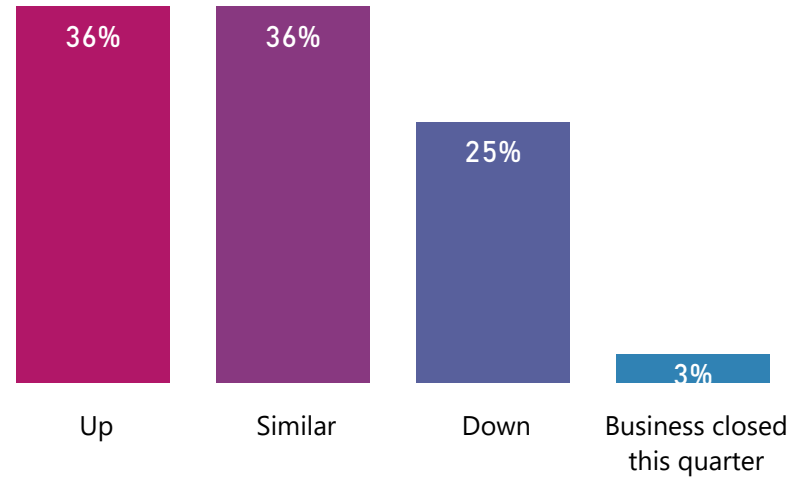
for: Q3 2018



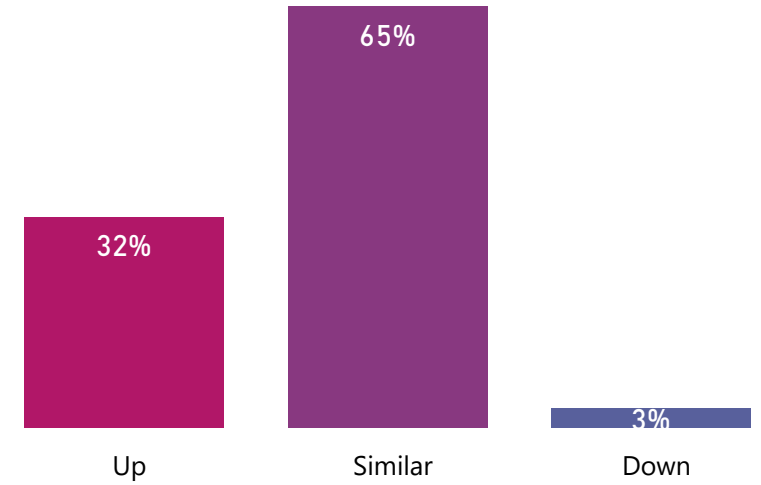
Turnover compared to same quarter last year



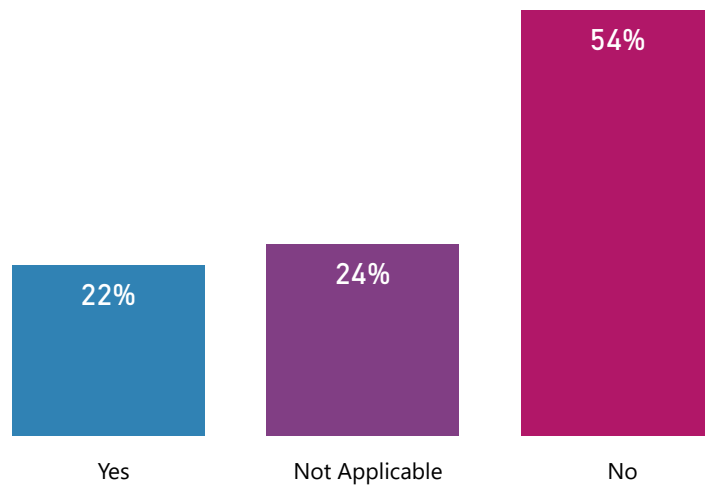
Profit compared to same quarter last year



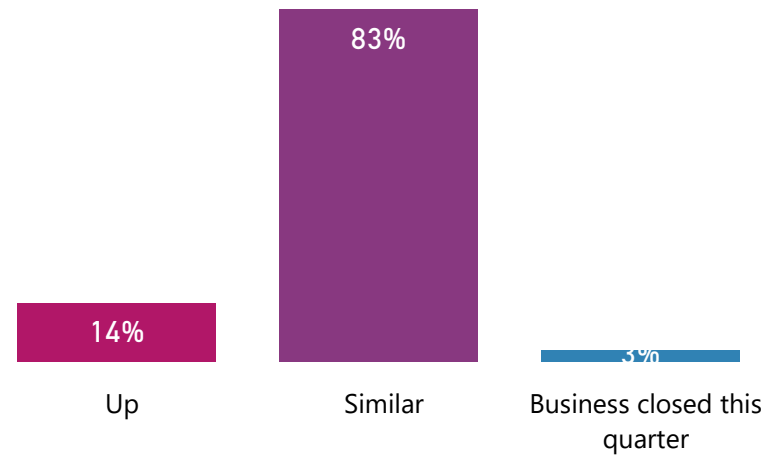
Staff costs compared to same quarter last year



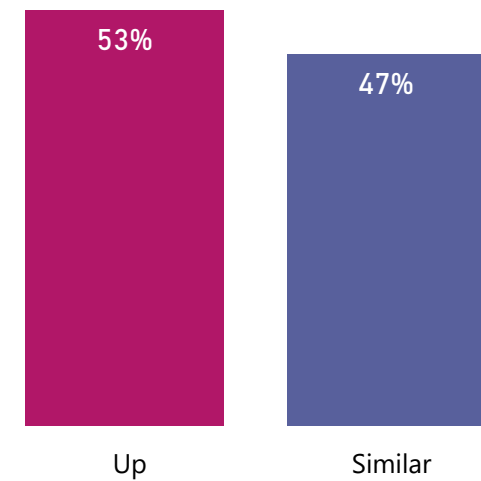
Change in discretionary income?



Prices charged compared to same quarter last year



Input costs compared to same quarter last year



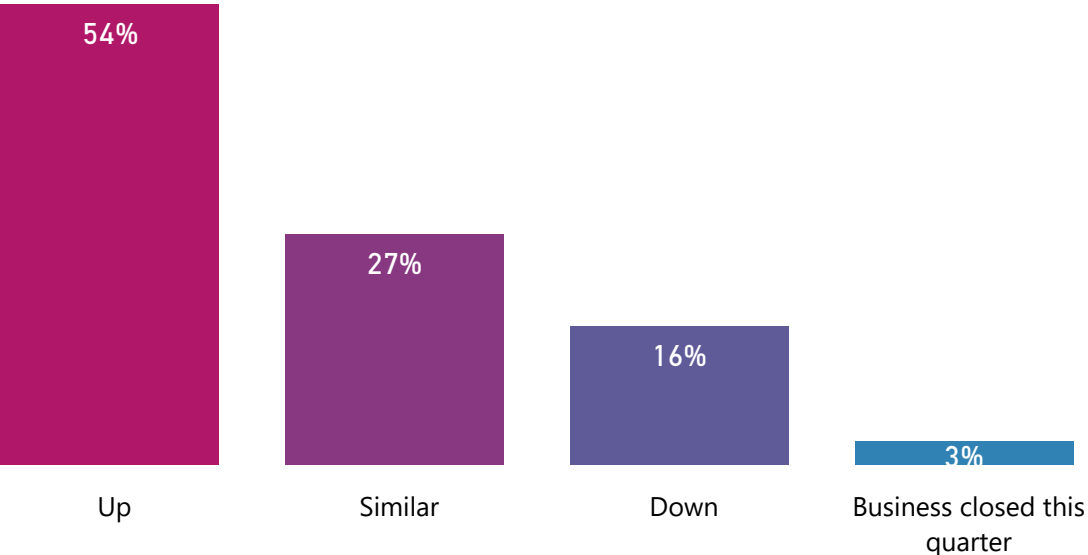
Visitor Performance for:

Cowal

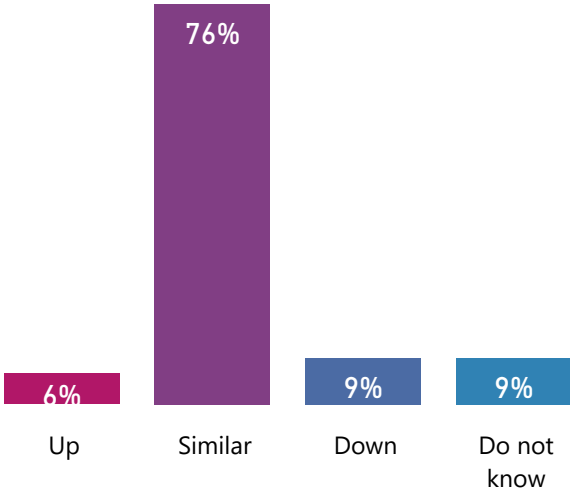
for: Q3 2018

Have you seen a change in visitors from:

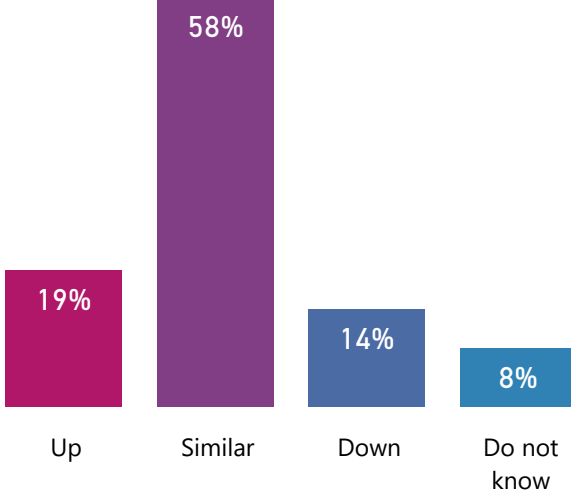
Visitor numbers compared to same quarter last year



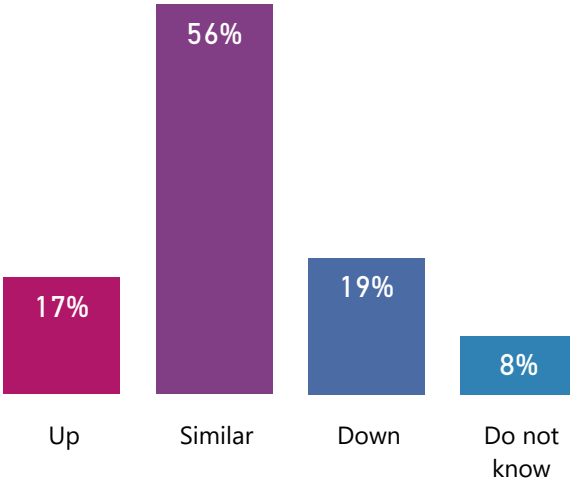
Your local area



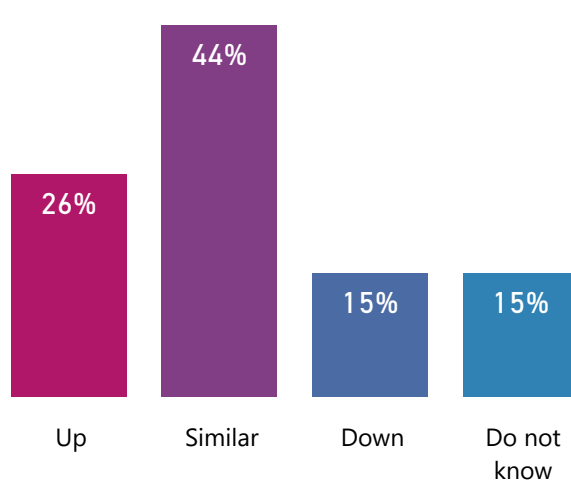
Elsewhere in Scotland



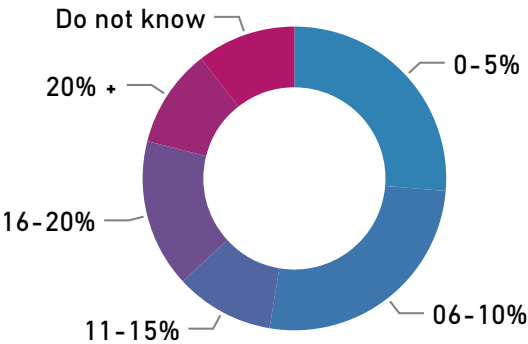
Rest of UK (England/Wales/NI)



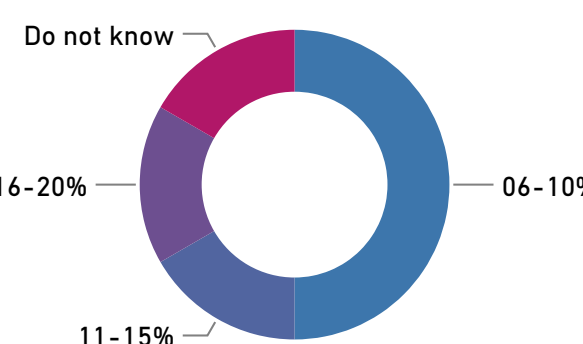
Overseas



Percentage increase in your visitor numbers



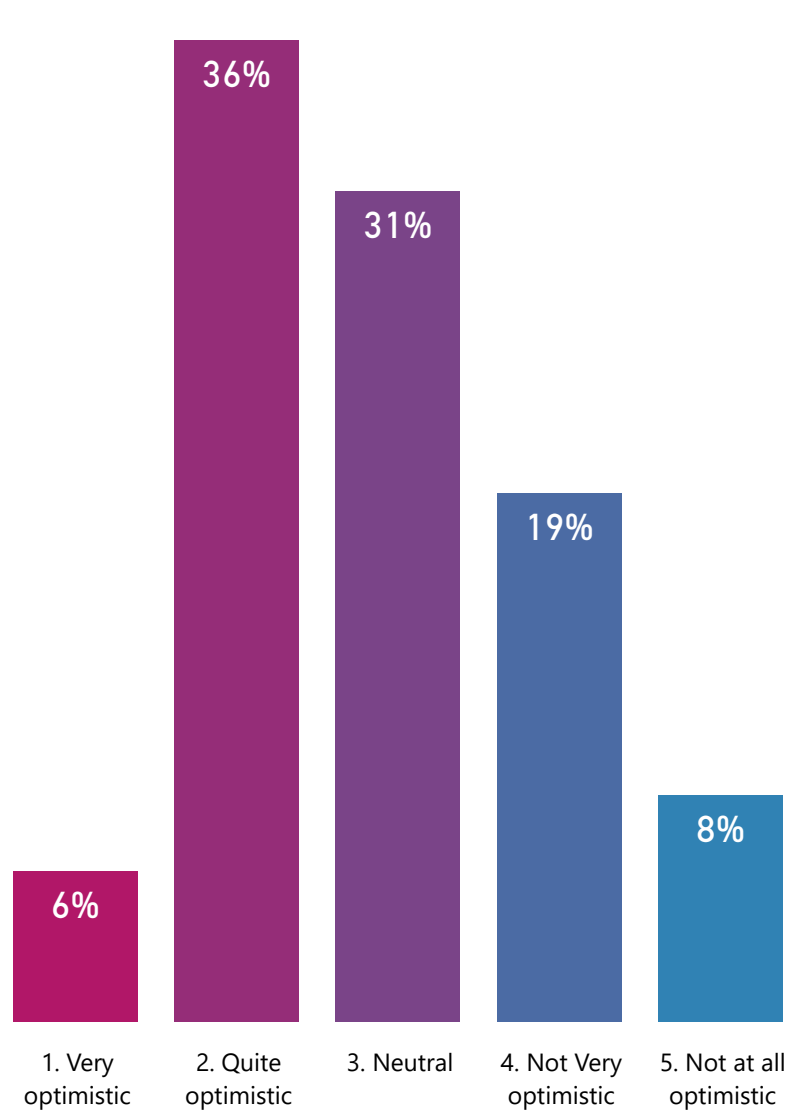
Percentage decrease in your visitor numbers



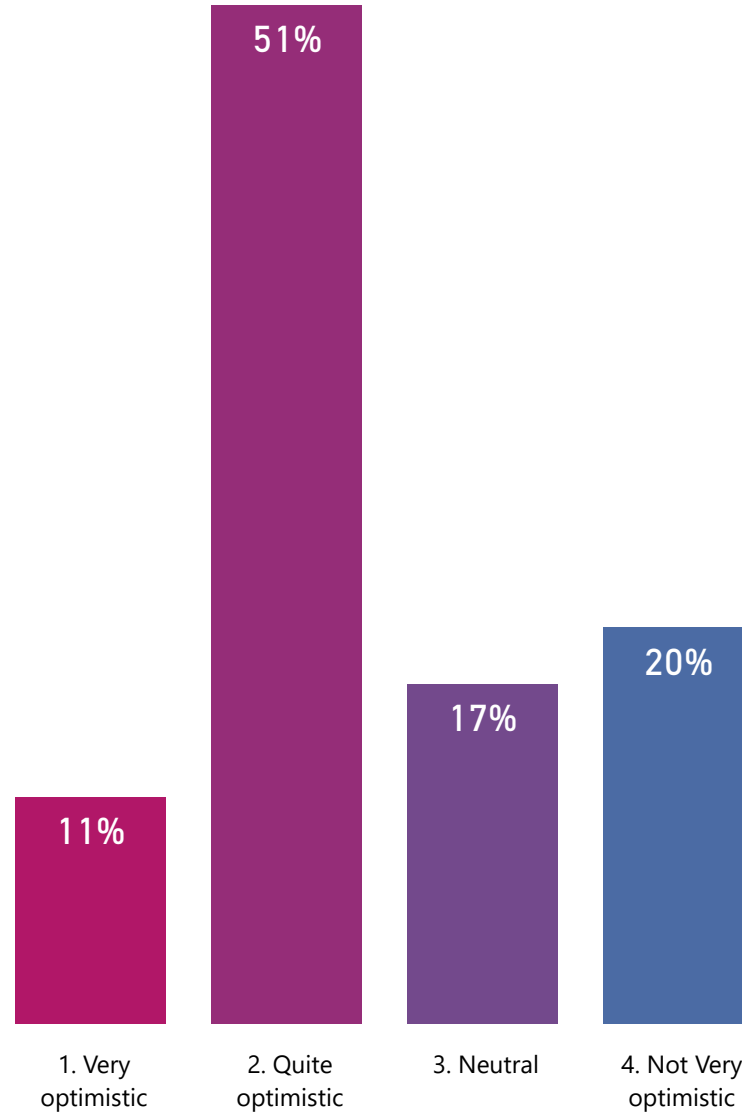
Optimism for: ▼

for: ▼

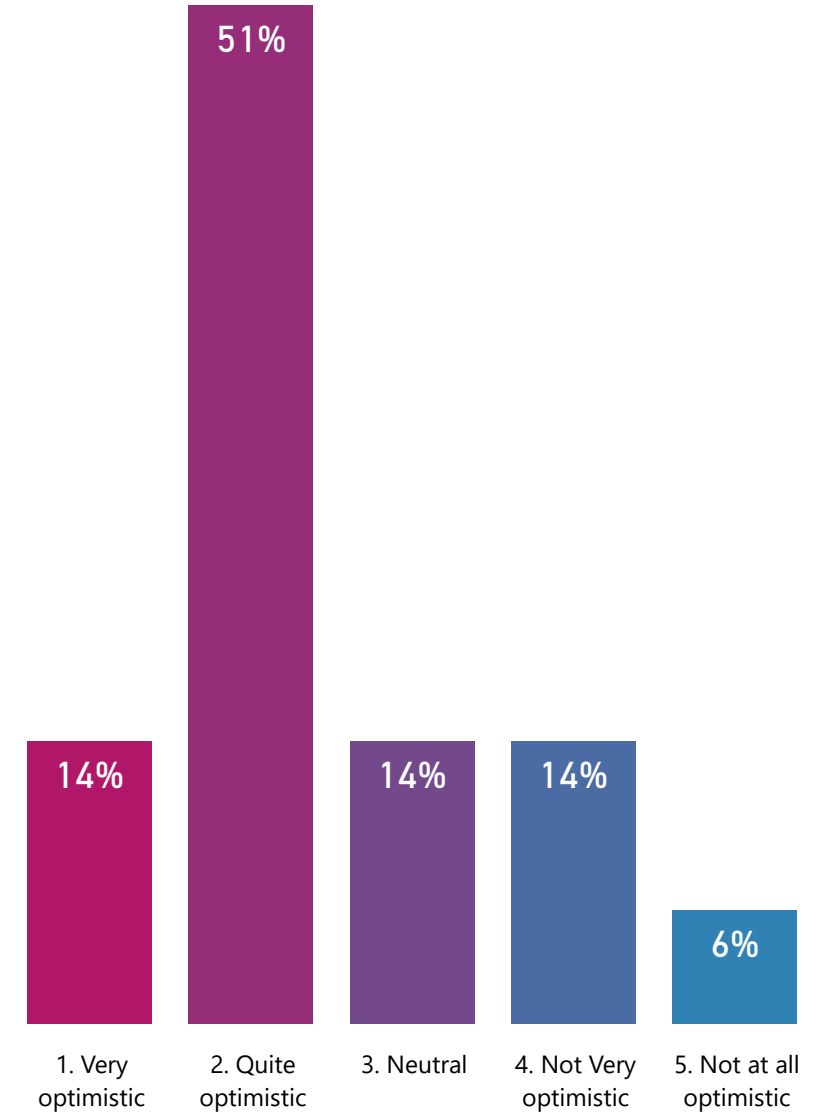
Optimism for the next 3 months



Optimism for the next 12 months



Optimism for the next 24 months

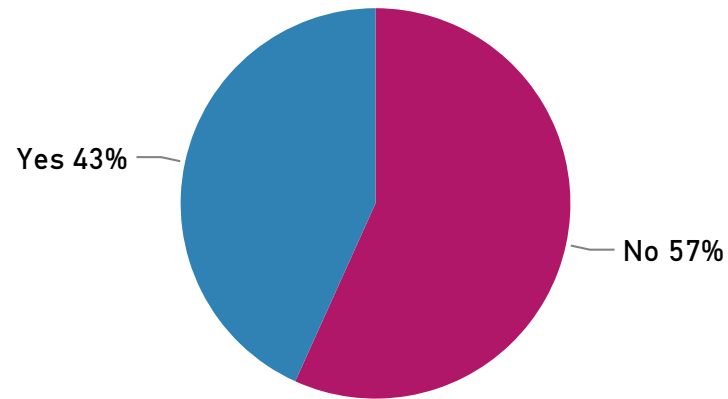


Investment & Barriers for:

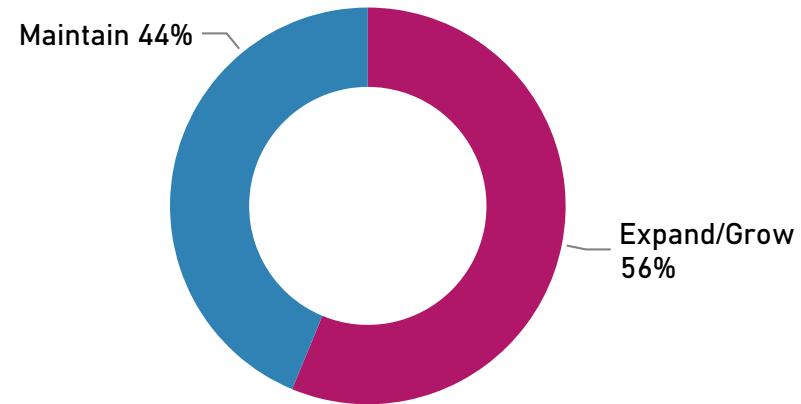
Cowal

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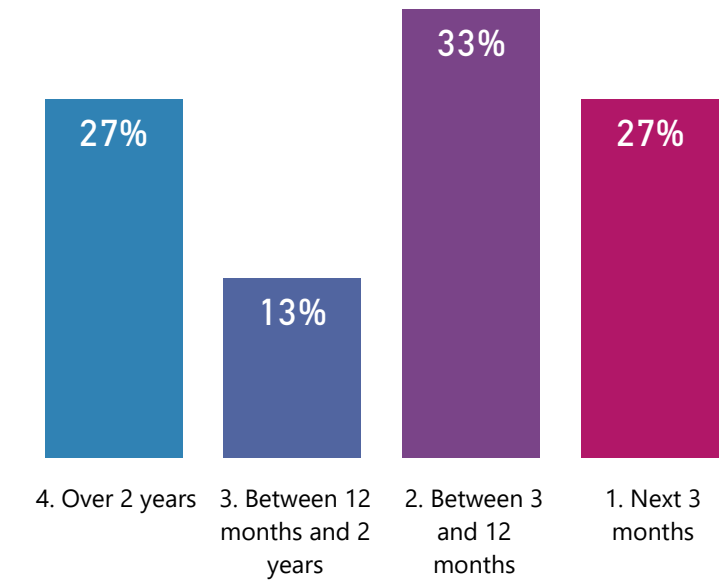
Do businesses have plans to invest?



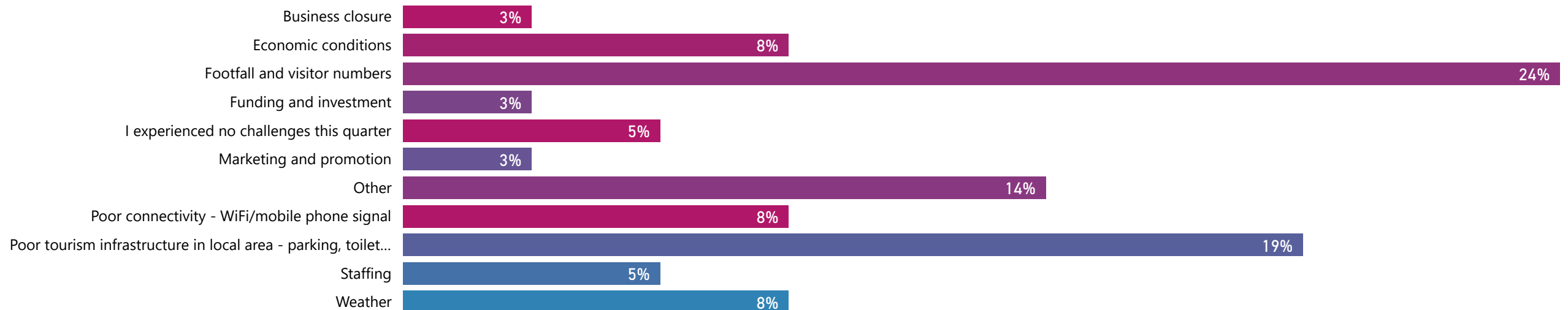
Is planned investment to maintain standards or to expand?



Period of planned investment



Main Barriers to Success



Business staffing profile for:

for:



Micro (<10 employees)

83.78%



Medium (50-249 employees)

10.81%

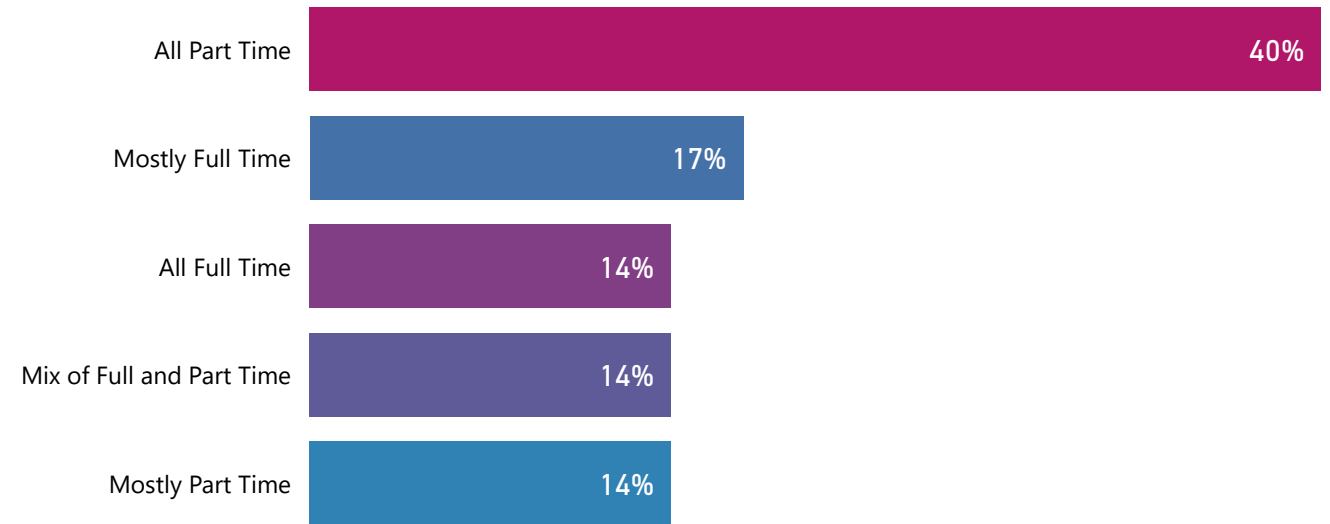


Small (11-49 employees)

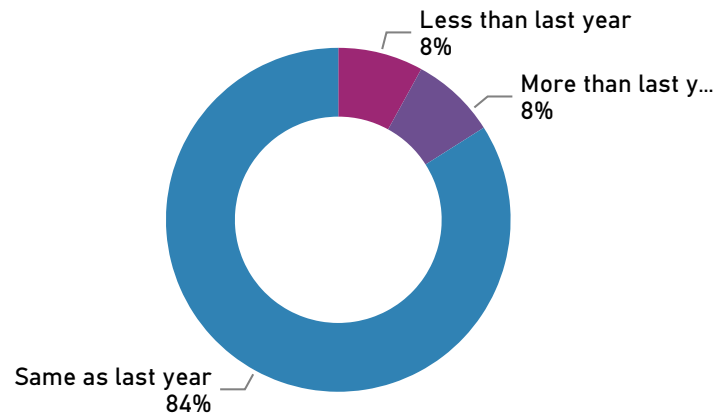
5.41%



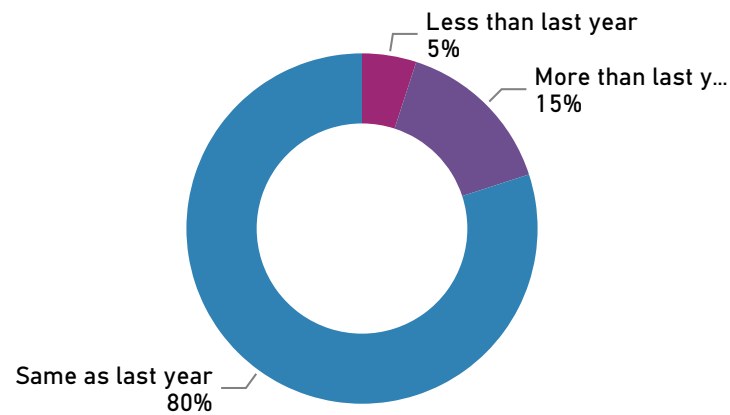
What is the composition of your staff?



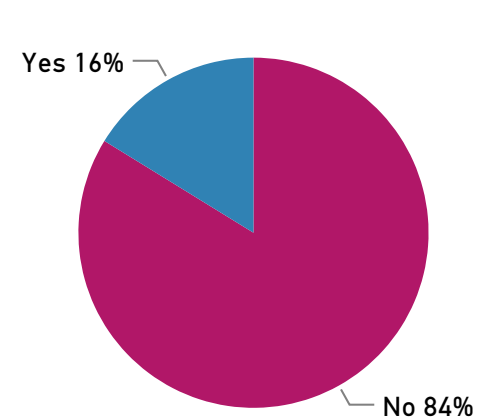
Level of part-time compared to same quarter last year



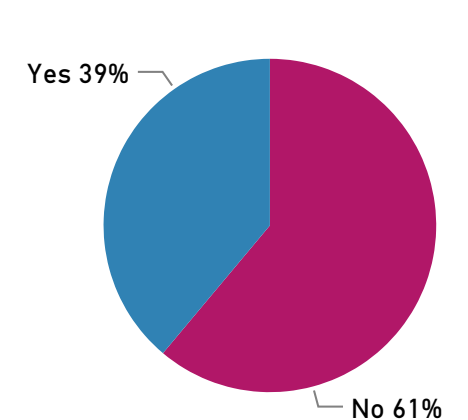
Level of full-time compared to same quarter last year



Do you have any voluntary staff?



Did your business employ seasonal staff?



Online channel use for:

Cowal

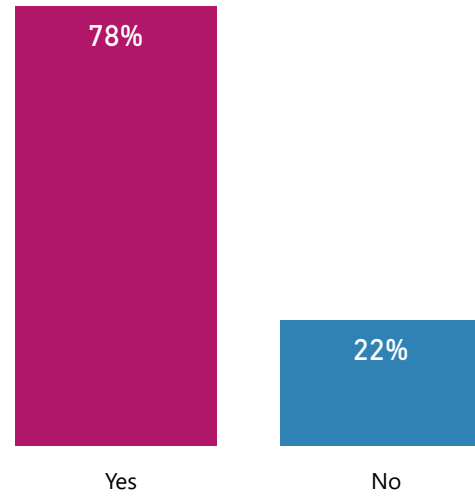


for: Q3 2018

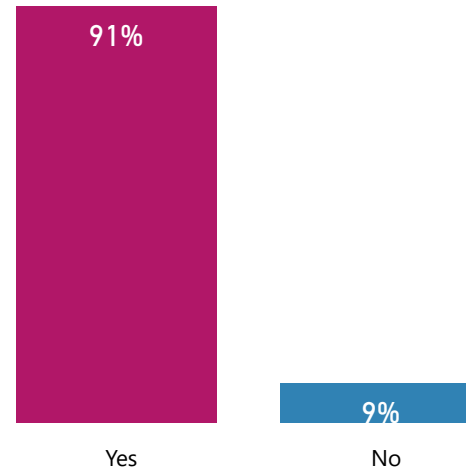


Do you have a presence on any of the following online channels?

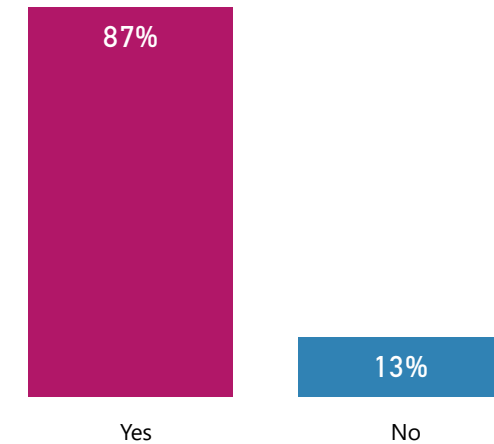
Businesses own website (with booking functionality)



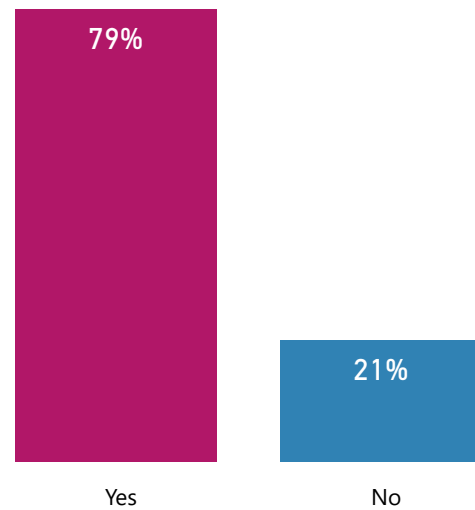
Social media



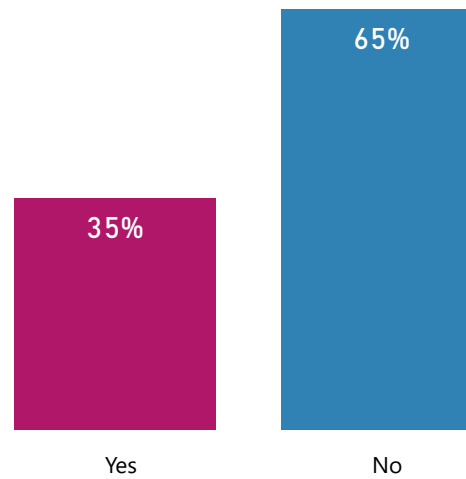
VisitScotland web listing



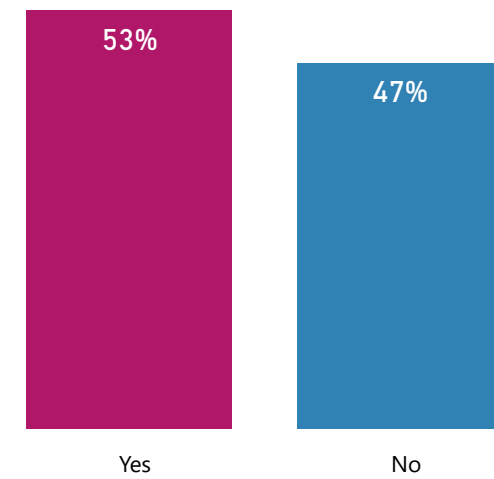
TripAdvisor



Peer-to-peer booking sites



Online travel agent



Brexit Readiness for:

Cowal

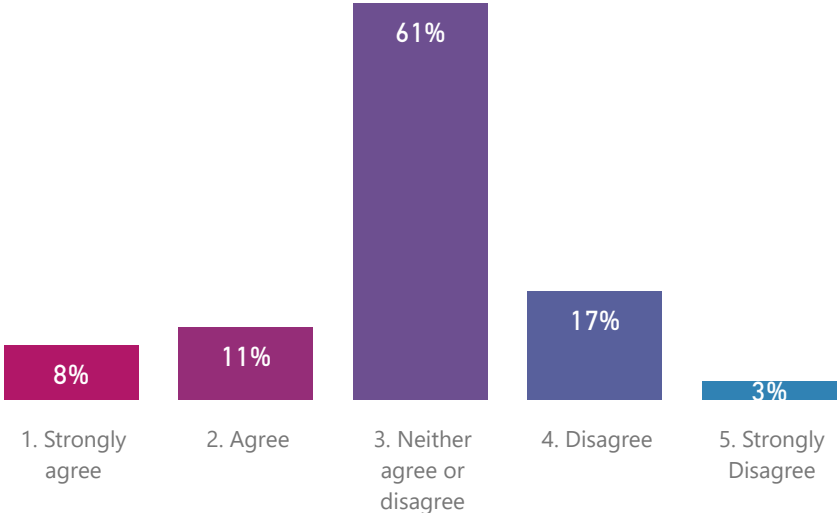


for:

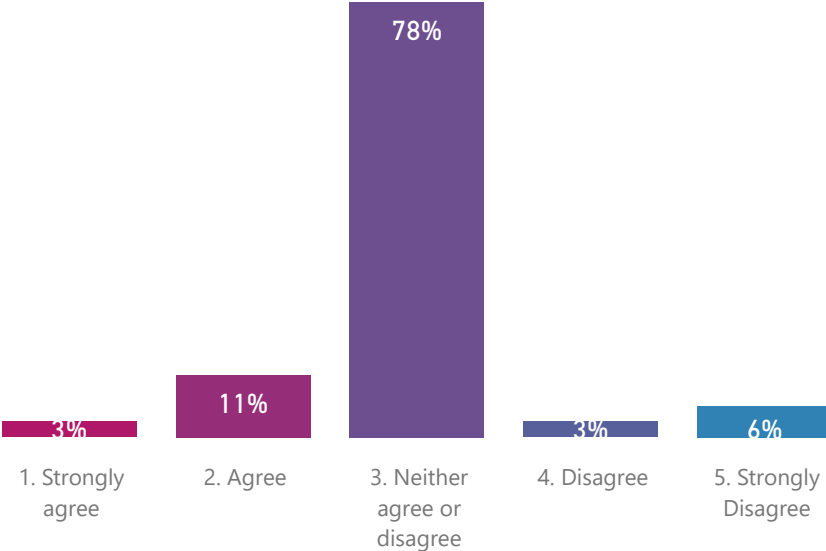
Q3 2018



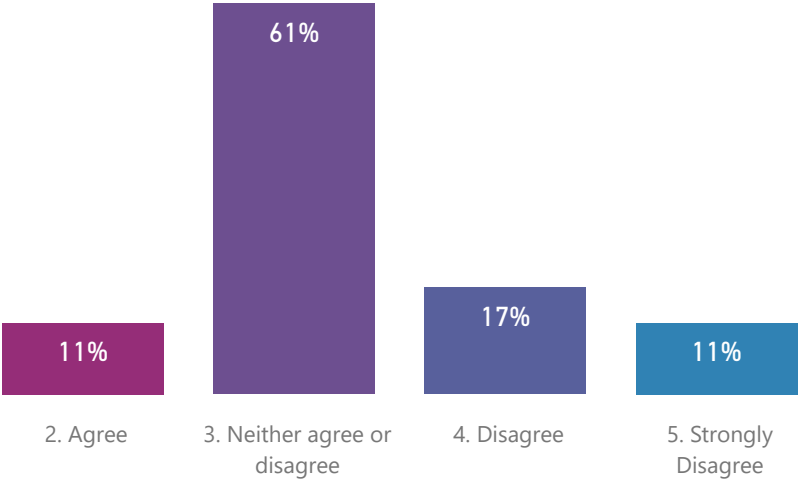
My business is planning for possible challenges related to Brexit



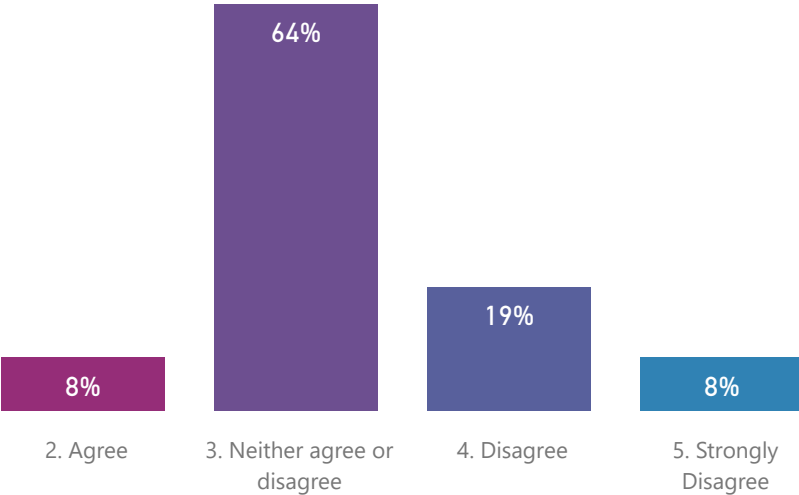
My business is prepared for Brexit



My business is planning for possible opportunities related to Brexit



My business is undertaking activity to prepare for Brexit



Important information

Information here is provided on a voluntary basis from businesses in each local authority. We'd like to thank all those that take the time to complete the survey and provide vital information to help all those interested to understand the business conditions in their local area.

If your region or sub-regions does not appear in the drop down menus then unfortunately it did not receive enough responses to get its own report. A threshold is set in order to protect the anonymity of the businesses who kindly take the time to fill out the survey. Your responses will still contribute to sector performance at a North, South, East and West of Scotland level. Please contact either **Hannah.Melville@visitscotland.com** or **Lesley.Whitehill@visitscotland.com** if you don't see your region here and would like some information on it. We will endeavour to provide you with as much as possible whilst still protecting the anonymity of businesses in each local area.

This survey collates views from businesses on a wide range of topics affecting tourism in local destinations. This data supplements data on tourism in Scotland which is gathered by the annual statistical surveys undertaken at a national level.

Local Authorities included in North, South, East and West of Scotland;

North of Scotland—Highland, Western Isles, Orkney, Shetland, Aberdeen City, Aberdeenshire and Moray local authority areas

West of Scotland—Argyll & Bute, Clackmannanshire, West Dunbartonshire, Falkirk, Stirling, City of Glasgow, East Dunbartonshire, East Renfrewshire, Inverclyde, North Lanarkshire, Renfrewshire, South Lanarkshire, East Ayrshire, North Ayrshire and South Ayrshire local authority areas

East of Scotland—Perth & Kinross, Angus, City of Dundee, Fife, City of Edinburgh, East Lothian, Midlothian and West Lothian local authority areas

South of Scotland—Dumfries & Galloway and Scottish Borders local authority areas

Please keep an eye out on visitscotland.org for deep dive analysis and commentary on the barometer which will include analysis on the industry comments provided in the open ended questions within the barometer.